

# **APPROVED LOAN BROKER AND ORIGINATOR EDUCATION VENDORS AND COURSES**

**January 25, 2006**

## **NOTE:**

If you are an education vendor and wish to be included on this list, please contact the Securities Division for an application. The application cover page lists the materials you must submit for consideration of course approval. Upon approval or denial, the Securities Division will notify the applicant of the Securities Commissioner's decision.

If you are a loan broker or originator applicant and have completed or wish to complete a course that is not on this list, you may submit the course materials to the Securities Division for approval. The submitted course materials must contain a detailed outline (such as a table of contents or syllabus) of the course, the approximate time of academic instruction spent on each topic, and the contact information for the education vendor. Upon approval or denial, the Securities Division will notify the applicant of the Commissioner's decision.

The approval of an education vendor or course does not, in any way, constitute an endorsement of a particular vendor or course by the Secretary of State's Office, the Securities Division, or the Commissioner.

Effective with courses completed on or after July 1, 2005, the Commissioner will not grant automatic acceptance of courses offered by education vendors accredited by the Indiana Real Estate Commission. In order for these courses to fulfill part or all of the academic instruction requirement for loan brokers and originators, either the vendor must follow the above procedure for consideration of course approval, or the loan broker or originator applicant must follow the above procedure for consideration of courses not on this list.

*key:*

**NAME OF VENDOR**

address

phone number

website (if available)

name of course (hours approved) – type of course

**360 TRAINING AND AGENTCAMPUS.COM**

200 Academy Drive, Suite 260  
Austin, TX 78704  
800-442-1149

[www.360training.com](http://www.360training.com)  
[www.agentcampus.com](http://www.agentcampus.com)

Liens, Taxes, and Foreclosures (3.5) – web based  
Closing and Settlement Costs (4) – web based  
Fair Housing (4) – web based  
Fundamentals of Mortgage Lending (15) – web based

**AHI REAL ESTATE & INSURANCE SERVICES, INC.**

10115 W. Grand Ave.  
Franklin Park, IL 60131

800-894-2495  
[www.AHICE.com](http://www.AHICE.com)

Financing Today's Changing Market (7.25) – correspondence, web based  
Foreclosures, Fraud, Money and Mortgages (7.25) – correspondence, web based  
RESPA – An Advanced Analysis (14.5) – correspondence, web based

**ACORN ACADEMY**

532 East Acorn Drive  
Warsaw, IN 46582

574-453-3581

Indiana Mortgage Broker and Loan Originator (28.75) – live  
Understanding the Financial System (2) – live  
The Credit Scoring System (4.5) – live  
Setting Up A Mortgage Brokerage (2.5) – live  
Appraisals – How they work (2) – live  
Commercial Loans (2) – live

**ADVANCED EDUCATION SYSTEMS, LLC D/B/A TRAININGPRO**

11350 McCormick Road  
Executive Plaza 3, Suite 1001  
Hunt Valley, MD 21031

877-878-3600  
[www.TrainingPro.com](http://www.TrainingPro.com)

Real Estate Settlement and Procedures Act (2) – live, correspondence, web based  
Truth-In-Lending Act (2) – live, correspondence, web based  
Equal Credit Opportunity Act (2) – live, correspondence, web based  
Updating Federal Laws (2) – live, correspondence, web based  
Understanding Consumer Privacy Requirements (3) – live, correspondence, web based  
Predatory Lending (Indiana) (2) – live, correspondence, web based  
Understanding Credit: The Loan Originator Practical Knowledge Course (formerly titled Understanding Credit Scoring) (4) – live, correspondence, web based  
Overview of Lending and Application Process (8) – live, correspondence, web based  
Mortgage Basics (4) – live, correspondence, web based  
Understanding the Residential Appraisal (4) – live, correspondence, web based  
Residential Mortgage Loan Origination Training Manual (20) – live, correspondence, web based  
Indiana Initial Mortgage Correspondence Course (24) – correspondence, web based  
Indiana Mortgage Correspondence Course (12) – correspondence, web based

**ADVANCED PERFORMANCE TRAINING**

7924 Skylake Drive  
Fort Worth, TX 76179

817-514-7306  
[www.advancedperformancetraining.com](http://www.advancedperformancetraining.com)

Mastering Mortgage Fundamentals (15) – live  
Calyx-Point for Windows - Processing (6) – live  
Calyx-Point for Windows - Origination (6) – live  
Calyx-Point for Windows - Combination (6) – live

**C & S TRAINING AND CONSULTING, INC.**

9224 Rockrose Drive  
Tampa, FL 33647

800-266-2414  
[www.mortgagetrainingseminars.com](http://www.mortgagetrainingseminars.com)

Mortgage Broker/Loan Officer Training Seminar (14.5) – live

**CAPSTONE INSTITUTE OF MORTGAGE FINANCE**

2000 Powers Ferry Road, Suite 2-3  
Marietta, GA 30067

800-229-8556  
[www.capinst.com](http://www.capinst.com)

Principles of Mortgage Finance (38.5) – live  
Principles of Mortgage Finance (32.5) – video  
Fundamentals of Loan Processing (33.5) – live  
Fundamentals of Loan Processing (22.75) – video  
Taking a Detailed Loan Application (14.5) – live  
Taking a Detailed Loan Application (8) – video  
Equal Credit Opportunity Act (ECOA) (2) – video  
Qualifying the Self-Employed Borrower (14) – live  
Qualifying the Self-Employed Borrower (5) – video  
Real Estate Settlement Procedures (RESPA) (1.5) – video  
Truth-In-Lending (Regulation Z) (2) – video  
Understanding FHA Loans (12) – live  
Understanding FHA Loans (14) – video  
Understanding VA Loans (6) – live  
Understanding VA Loans (6) – video

**COMMONWEALTH UNITED MORTGAGE**

8435 Keystone Crossing, Suite 210  
Indianapolis, IN 46240

317-731-5040  
[www.CONMC.com](http://www.CONMC.com)

Energy Efficient Mortgage (2.5) – live  
Rural Housing (2.5) – live

**CONTINUING EDUCATION SERVICES, INC.**

4600 Northwest Plaza West Drive  
Suite D  
Zionsville, IN 46077

317-870-7144

Mortgage Broker Continuing Education Comprehensive Course (24) – live

**D & S PUBLICATIONS, INC.**

3073 Hwy. K East  
Conover, WI 54519

715-545-8312

[www.mortgagemaze.com](http://www.mortgagemaze.com)

Managing the Mortgage Maze (18) – correspondence/live

**DIEHL & ASSOCIATES, INC.**

759 Whispering Trails  
Greenwood, IN 46142

888-342-5844

[www.fhaseminar.com](http://www.fhaseminar.com)

FHA Direct Endorsement (6) – live

FHA Closing Costs & MCAW Seminar (3.5) – live

FHA Refinance Seminar (3.5) – live, web based

FHA Loan Processing & Underwriting (14.5) – live

FHA Loan Origination Seminar (7.25) – live

FHA Loan Origination Seminar (8.5) – live

FHA Loan Origination Seminar (9.5) – live, web based

**EDUCATION & TRAINING CORPORATION**

1555 Naperville/Wheaton Road  
Suite 202  
Naperville, IL 60563

630-637-9051

[www.etctrain.com](http://www.etctrain.com)

Federal Compliance II (3) – live

Introduction to Mortgage Lending (18.25) – live

Introduction to Loan Processing (19.75) – live

Introduction to Underwriting (12) – live

FHA Processing (13.5) – live

FHA for Loan Officers (aka FHA Clinic) (7) – live

Compliance and Disclosure Issues (3) – live

Underwriting for Property Standards (3) – live

Analyzing the Self-Employed Borrower (3) – live

Fraud Prevention (3) – live

Basic V.A. Lending (3) – live

**ENERGY IMPROVEMENT MARKETING, LLC**

7545 Chablis  
Indianapolis, IN 46278

317-228-0134

[www.midwestEIM.com](http://www.midwestEIM.com)

Energy Efficient Mortgage (2.5) – live

**FINANCIAL STRATEGIES**

690 Pro Med Lane  
Carmel, IN 46032

866-411-9752  
[www.mymortgagetrainer.com](http://www.mymortgagetrainer.com)

Mortgage Fraud Detection & Prevention (8) – live and web based  
Essentials of Mortgage Lending (formerly known as “Indiana Mortgage Education Course”) (24)  
Comprehending State and Federal Mortgage Laws: Indiana Edition (formerly known as “Indiana Mortgage Education Course”) (12)  
Evaluating Self-Employed Income (3)  
Basic Training - Mortgage 101 (40)  
Processing Power (12)  
Introduction to Appraisal Underwriting (3.5) – live

**FLORIDA MORTGAGE BROKER SCHOOL**

P.O. Box 24202  
Tampa, FL 33623

800-735-8565  
[www.brokerschool.com](http://www.brokerschool.com)

Mortgage Broker Licensing Course (28.75) – correspondence

**FRONTIER FINANCIAL HOLDINGS, INC.**

9102 N. Meridian St., #540  
Indianapolis, IN 46260

317-815-6700

Residential Mortgage Lending (19.25) – live

**GENESIS 2000, INC.**

5000 North Parkway Clabaras  
Suite 200  
Calabasas, CA 91302

800-882-0504  
[www.genesis200.com](http://www.genesis200.com)

Loan Origination and Processing System (12)

**GOLDEN KEY MORTGAGE INC.**

PO Box 26223  
Lawrence, IN 46226

317-523-1216

Modern Real Estate Practice (26.5) – live

**THE HACKNEY SCHOOL OF REAL ESTATE & MORTGAGE FINANCE**

4333 Driftwood Drive  
Plano, TX 75074

469-366-7800

The Little Red Book of Real Estate & Mortgage Financing Secrets (15) – web based

**HOME OWNERSHIP MATTERS**

7399 Shadeland Avenue, #164

Indianapolis, IN 46250

317-251-3362

[www.HomeOwnershipMatters.com](http://www.HomeOwnershipMatters.com)

Financing the Dream . . . Waking to a Nightmare (2) – live

Buying a “HUD” House (2) – live

So, You’re Thinking About Building (2) – live

Getting Ready for a “Regular” Closing (1.25) – live

Understanding the HUD Form (2) – live

Disclosures: Clear as Mud (2.5) – live

Predatory Lending 101 (5.75) – live

Broker Price Opinion (4.5) – live

Practical Application of Loss Mitigation (4.5) – live

Short Sale Training (4.5) – live

**HONDROS COLLEGE**

4140 Executive Parkway

Westerville, OH 43081

614-508-7244

[www.Hondros.edu](http://www.Hondros.edu)

High Loan to Value (3) – web based

Understanding Title Insurance (3) – web based

Inside the Real Estate Loan Process (3) – web based

Fair Lending Basics (3) – web based

Identity Theft (3) – web based

## **ILLINOIS ASSOCIATION OF MORTGAGE BROKERS**

350 West 22<sup>nd</sup> Street, #104

630-916-7720

Lombard, IL 60148

[www.IAMB.org](http://www.IAMB.org)

Fair Lending (3.25) – web based

Fair Lending I (3.5) – web based

Fair Lending II (5.25) – web based

FHA for Experienced Processors (7.5) – live

FHA for Loan Officers (aka FHA Clinic) (7) – live

FHA Processing (13.5) – live

Introduction to Commercial Lending (8) – live

Introduction to Underwriting (7.75) – live

Mortgage Broker Business Ethics (3.5) – live

Mortgage One – Mortgage Broker Basics (3.5) – web based

Mortgage One – Calculations (3.25) – web based

Mortgage One – 1003 Application (5) – web based

Mortgage One – Documentation (2) – web based

Mortgage One – Business Challenges (3) – web based

Mortgage Processing – Basics (2.25) – web based

Mortgage Processing – Reviewing Application (5) – web based

Mortgage Processing – Independent Verification (3.5) – web based

Mortgage Processing – Qualifying the Borrower (3.25) – web based

Mortgage Processing – Submission Requirement (2) – web based

The Nations Fair Lending Laws (3.5) – live

Processing Introduction (14) – live

Truth-In-Lending (3.5) – web based

Truth In Lending – Part 1 (3.25) – web based

Truth In Lending – Part 2 (3.75) – web based

**\* See also listing for National Association of Mortgage Brokers (NAMBIF)**

## **INDIANA ASSOCIATION OF MORTGAGE BROKERS**

5980 W. 71<sup>st</sup> Street, Suite 200

317-964-1225

Indianapolis, IN 46278

[www.inamb.com](http://www.inamb.com)

ABC's of FHA Lending (8) – live

Business Ethics (2.5) – web based

Business Ethics (4) – live

Commercial Loan Brokering (7.75) – live

Credit Scores (4.75) – web based

FHA Loan Origination Basics (6) – live

Mortgage Fraud (4) – live, web based

Nation's Fair Lending Laws (4.75) – web based

Residential Mortgage Loan Originator Training (16) – live, web based

Sub Prime Lending Online (6) – web based

Understanding the Residential Appraisal (4) – live, web based

**\* See also listing for National Association of Mortgage Brokers (NAMBIF)**

## **INDIANA BANKERS ASSOCIATION**

3135 North Meridian Street

317-921-3135

Indianapolis, IN 46208

[www.indianabankers.org](http://www.indianabankers.org)

HMDA Reporting Workshop (7.25) – live

## **INDY MORTGAGE, INC.**

8136 Bash Street

317-570-6310

Indianapolis, IN 46250

[www.indymortgage.com](http://www.indymortgage.com)

Basic Underwriting (12) – live

## **JASPER COUNTY ABSTRACT COMPANY**

119 North Cullen Street

P.O. Box 336

219-866-7333

Rensselaer, IN 47978

Understanding Legal Descriptions and the Liens and Encumbrances that Effect Them (5) – live

## **KENTUCKY MORTGAGE BROKERS ASSOCIATION**

1007 Twilight Trail, Bldg C

502-223-4840

Suite 3

[www.kmba.net](http://www.kmba.net)

Frankfort, KY 40601

Mortgage Loan Essentials (8) – live

The Nation's Fair Lending Act (4) – live

**\* See also listing for National Association of Mortgage Brokers (NAMBIF)**



**KOSSELL & ASSOCIATES**

5489 Wolfpen Pleasant Hill Road  
Suite B  
Milford, OH 45150

513-831-9725  
[www.dougsoffice.net](http://www.dougsoffice.net)

Mortgage Fraud & Detection (6) – live  
Understanding Reverse Mortgages (3) – live  
Mortgage Loan Programs (4) – live  
Understanding the Credit Report (2) – live  
Fair Lending Laws & Predatory Lenders (3) – live  
Regulatory I (3) – live  
Regulatory II (3) – live

**LENDERS TRAINING INSTITUTE**

7N598 Whirlaway Drive  
St. Charles, IL 60174

877-544-2600  
[www.lendersinstitute.com](http://www.lendersinstitute.com)

RESPA (an overview) (6) – correspondence  
What is Qualifying Income? (6) – correspondence  
Determining Income for the Self-Employed Borrower (6) – correspondence  
Credit Scoring and Your Borrower (6) – correspondence

**LICENSE EDUCATION & COMPLIANCE SERVICES, INC.**

285 Windsor Drive  
Reynoldsburg, OH 43068

614-575-4669  
[www.licenseeducation.com](http://www.licenseeducation.com)

Fed Fun 2005 (6.5) – live

**MIDWEST PROFESSIONAL EDUCATION, LLC**

3086 Burr Oak Court  
P.O. Box 292009  
Dayton, OH 45420

937-293-1603  
[www.midwestedu.com](http://www.midwestedu.com)

Closing and Settlement Costs (4) – web based  
Fair Housing (4) – web based  
Fair Housing (6) – correspondence  
Real Estate Finance (4) – web based  
Real Estate Finance Today (6) – correspondence

**MORTGAGE BANKERS ASSOCIATION**

1919 Pennsylvania Avenue, NW  
Washington, DC 20006

800-348-8653  
[www.campusmba.org](http://www.campusmba.org)

Quality Control in Mortgage Lending (48) – correspondence  
Regulatory Compliance (48) – correspondence  
Real Estate Law (40) – correspondence  
Advanced Loan Processing (48) – correspondence  
Credit Scoring (18) – web based  
Mortgage Banking Primer (18) – web based

## **THE MORTGAGE INSTITUTE**

700 Scott Blvd., Ste. 200

859-578-8181

P.O. Box 602

Covington, KY 41011

The Complete Loan Originator (24) – live, correspondence

Introduction to Real Estate Finance (also titled “Welcome to the Real Estate Finance Industry”) (14.5) – live and correspondence

## **MORTGAGE RESEARCH**

2959 Cherokee Street, Suite 202

888-557-6770

Kennesaw, GA 30114

[www.mortgage-education.com](http://www.mortgage-education.com)

FHA Basic Training (2) – web based

Applications, Credit Issues, and Documentation (4.5) – web based

FHA Programs, Guidelines, and Limits (6) – web based

How to Qualify the Property and Borrower(s) and Understanding Mortgage

Insurance Premiums (MIP) (2) – web based

Understanding the Sales Contract, Seller Contributions, and Cash Verifications (4.5) – web based

Examining Property Values and Credit for Approval (1) – web based

FHA Refinance Programs (3.5) – web based

Good Faith Estimates and Closing Cost Scenarios (1) – web based

Types of Loans, Credit Report, Terminology (3) – web based

Lead Sheet, Loan Application, and Loan Matrix (4) – web based

RESPA, Quality Control (2.5) – web based

Appraisals, Loan Submission, Title Insurance, and Closing (3.5) – web based

RESPA, Processing and Time Management (4) – web based

## **MORTGAGE SERVICES INSTITUTE**

1011 Woolman Drive

765-935-9178

Richmond, IN 47374

ECOA and Fair Housing Act (3)

Agency Relationship with Borrowers (3)

Marketing (3)

Completing the Application (4)

Conforming and Non-Conforming Loans (8)

Ethics in the Mortgage Industry (3)

## **MORTGAGE TRAINING INSTITUTE, INC.**

4155 East Jewell Avenue, Suite 908

303-758-9037

Denver, CO 80222

[www.mortgageknowledge.com](http://www.mortgageknowledge.com)

Basic Processing (15.5) – correspondence

Basic Processing (13.75) – live

Loan Officer Boot Camp (13.5) – correspondence

Loan Officer Boot Camp (14.25) – live

Loan Officer Survival Training (16)

**MORTGAGE U, AN AFFILIATE OF WETZEL & ASSOCIATES**

30300 Telegraph Road, Suite 100

800-278-0200

Bingham Farms, MI 48025

[www.mortgage-u.com](http://www.mortgage-u.com)

Reach the Client First (3) – live

FHA Highlights (2.5) – live

FHA Underwriting (3) – live

Loan Production Workshop (18) – live

FHA Fundamentals Workshop (6) – live

Compliance Scoop Workshop (3) – live

**NBI, INC. D/B/A NATIONAL BUSINESS INSTITUTE**

P.O. Box 3067

715-835-8525

Eau Claire, WI 54702

[www.nbi-sems.com](http://www.nbi-sems.com)

Consumer Lending Regulatory Compliance (6)

**NATIONAL ASSOCIATION OF MORTGAGE BROKERS (NAMBEF)**

8201 Greensboro Drive, Suite 300

703-610-9007

McLean, VA 22102

[www.namb.org](http://www.namb.org)

Advanced Commercial Loan Brokering (8) – live

Advanced Sub-Prime Lending (6) – live

Analysis of the Self-Employed Borrower (4) – live

Construction to Perm 101 (4) – live

Introduction to Appraisal Underwriting (4) – live

Introduction to Commercial Lending (8)

Mortgage One (24) – live

Mortgage Broker Business Ethics (3)

Mortgage Broker Business Ethics (1.5)

Mortgage Processing (12) – live

Protect Your Business (8)

Residential Mortgage Lending School (24) – live

RESPA (4) – live

Reverse Mortgage Basics (4) – live

Shedding Light on Credit Scoring (4) – live

Shut the Door on Fraud (4) – live

Small Commercial Lending for Residential Mortgage Brokers (4) – live

Sub-Prime Lending (4) – live

Sub-Prime Loan Origination (8)

Title One (3) – live

Truth in Lending (4) – live

**NATIONAL MORTGAGE BROKER ACADEMY OF AMERICA**

3352 North Shore Acres Loop  
Monticello, IN 47960

574-583-2431

Conventional Loan Processing (12)  
Sub-Prime Loan Origination (4)  
Pre-qualification Made Easy (4)  
Loan Fraud & Business Ethics (4)  
Federal Loan Compliance (4)  
Residential Mortgage Training for Originators (24)

**NATIONAL MORTGAGE CONSULTING SERVICES**

12001 East Washington Street  
Suite C  
Indianapolis, IN 46229

317-891-1116

[www.nmctraining.com](http://www.nmctraining.com)

Fundamentals of Mortgage Origination (25.25) – correspondence, live  
Mortgage Marketing in the New Millenium (9.5) – correspondence, live  
Ridiculous Situations in Mortgage Origination (4.75) – correspondence, live

**OHIO ASSOCIATION OF MORTGAGE BROKERS**

5686 Dressler Road, NW #170  
North Canton, OH 44720

330-497-7233

[www.oamb.org](http://www.oamb.org)

Basic Mortgage Brokering (5) – live  
The Loan Application (2.25) – live

**\* See also listing for National Association of Mortgage Brokers (NAMBIF)**

**PRAIRIE STATE COLLEGE**

4821 Southwick Drive  
Matteson, IL 60443

708-709-3750

[www.matteson.prairiestate.edu](http://www.matteson.prairiestate.edu)

Mortgage Loan Officer Training I (20.5) – live

**PROFESSIONAL EDUCATION SERVICES**

3905 Vincennes Road, Suite 103  
Indianapolis, IN 46268

317-334-0801

Closing/Signing Agent Training (7.25) – live  
Closing/Signing Agent Training (14.5) – correspondence

**QUICK START**

2192 Canterbury Way  
Potomac, MD 20854

877-918-7246

The Loan Officer Boot Camp (48)

**REAL ESTATE CAREER INSTITUTE**

1001 Broad Ripple Avenue, Suite B  
Indianapolis, IN 46220

317-479-3343  
[www.reci-education.com](http://www.reci-education.com)

FHA Guidelines (2.5) – live  
Appraising (2.5) – live  
Real Estate License Law (2.5) – live  
Fair Housing (2) – live  
Contracts and Real Estate Professionals (2) – live  
RESPA (2) – live  
Alternative Financing (2) – live  
IRS Rules and Regulations/Income Taxation (2) – live  
How Economic Development is Organized (2) – live  
Economic Development Resources and Tools (2) – live  
Measuring Economic Development (2) – live

**SCHOOL OF MORTGAGE LENDING**

800 Bellevue Way NE  
4th Floor  
Bellevue, WA 98004

866-822-3768  
[www.schoolofmortgagelending.com](http://www.schoolofmortgagelending.com)

Closing/Funding Standards and Practices (8) – correspondence  
FHA/VA Lending Basics (23) – correspondence  
Introduction to the Appraisal (3) – correspondence  
Understanding Title Insurance (6) – correspondence  
Wholesale Lending Overview (3) – correspondence  
Federal Legislative Lending Acts (6) – live  
Lending to New Americans (6) – correspondence  
New Construction and Rehab Lending (8) – correspondence  
Predatory Lending (16) – correspondence  
Analyzing Creditworthiness (10) – correspondence  
Conventional Processing (24) – correspondence  
Essentials of Mortgage Lending (26) – correspondence  
Principles of Mortgage Origination (18) – correspondence  
Processing for the Approval: From Documentation to Underwriting (27) – correspondence  
Regulatory Study Guide, Federal Statutes (14) – correspondence  
Standards of Conventional Lending (14) – correspondence  
Underwriting the Conventional Loan (15) – correspondence  
Underwriting the FHA Loan (15) – correspondence

**STERLING SEMINARS**

35 Patricia Street  
Florence, KY 41042

859-525-1114

Reverse Mortgage Facts (4.75) – live

**SUCCESS EDUCATION**

4433 W. Touhy Ave., Suite 522  
Lincolnwood, IL 60712

800-716-4113

Know the Rules – RESPA (12) – web based, correspondence

Know the Rules – Truth In Lending (12) – web based, correspondence

**TRAIN FOR SUCCESS**

292 Main Street, #316  
Harleysville, PA 19438

215-541-1643

[www.trainforsuccess.biz](http://www.trainforsuccess.biz)

Essential Fundamentals for Originators (20) – live

**UNION FEDERAL BANK**

1180 Medical Court, Suite B-2  
Carmel, IN 46032

317-573-7609

[www.unionfedwholesale.com](http://www.unionfedwholesale.com)

Alt A and A – Loan Origination (3.5) – live

Eliminating Fraud (3.5) – live

Introduction of FHA Lending (7.25) – live

Introduction to Construction Perm Lending (3.5) – live

Introductory Loan Origination and Processing (7.25) – live

**UNITED GUARANTY RESIDENTIAL INSURANCE COMPANY**

230 North Elm Street  
Greensboro, NC 27401

800-334-8966

[www.ugcorp.com](http://www.ugcorp.com)

Understanding Personal Tax Returns (4) – live

Everything You Ever Wanted to Know About Secondary Marketing (4.75) – live

Appraisal Review and Analysis (4.75) – live

Automated Underwriting (9.5) – live

Credit Scoring (4.75) – live

Fraud Prevention (4.75) – live

Loan Origination University (28.75) – live

**WESTBROOK COLLEGE OF THE INSTITUTE FOR PROFESSIONAL  
EDUCATION**

986 Hampton Court  
Lebanon, OH 45036

937-367-2110

[www.westbrookedu.com](http://www.westbrookedu.com)

Commercial Mortgage Lending Program (6) – live